

DANNY DIAS

Telecommunications Engineer/UC

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🌐 www.danntel.net

📍 Dallas, TX



EXPERIENCE

Technical Consulting Engineer

Cisco Systems

📅 2016 - Ongoing 📍 Dallas, TX

- Provided Expert level Customer Support for the Unified Communications suite of applications, on premises and cloud Cisco Collaboration Portfolio (Webex)
- Provided at least 1 training per quarter to lower Tier Teams and/or cross technology teams on areas of subject matter expertise (Including Python and Cisco Technologies)
- Elected Cisco TAC Champion by team members in 2017
- Provided SME trainings for partners in LATAM

Professional Services Engineer

Alcatel-Lucent Enterprise

📅 2011 - 2016 📍 Madrid, Spain - Venezuela - USA

- Design, preparation and deployment of complex UC projects for customer in Europe, South and North America (23 countries around the world total)
- Helped increasing sales (endpoints and licenses, approximately \$50k) in CALA region with demonstrations of new features and PoC for strategic customers in Brazil, Ecuador and the US.
- Regional SME in IPAM Servers (VitalQIP), AudioCodes SBC, Edge Servers (Nginx), VoIP and Multimedia Server (OpenTouch)

SIP Development Engineer

INDRA Sistemas

📅 2011 - 2012 📍 Madrid, Spain

- Main responsible for the design and deployment of OpenSIPS Proxy for customer AENA (Spanish Airports and Air Navigation)
- Evangelization of RFC3261 in the department, as well as highly technical training deliveries to AENA engineers in Canarias Island, Spain
- Dramatically reduced cost of operations and initial investments with the adoption of OpenSource technologies, like OpenSIPS for SIP Traffic routing.

CERTIFICATIONS

CCIE (Collaboration Written)

SSCA: SIP School Certified Associate

OCP: OpenSIPS Certified Professional

TOP SKILLS

SIP protocol, Voice, Video and Unified Communications

Virtualization, Linux and Cloud (+Containers +AWS)

Network Automation (+Python +Ansible)

LANGUAGES

English (US Accent)



Spanish



Portuguese



EXPERIENCE

CEO

Vetelcom C.A

📅 2009 - 2010 📍 Caracas, Venezuela

- Company owner, general manager
- Deployed a full VoIP project using Open Source technologies to customer Impregilo SpA
- Provided Technical Trainings for customers, increasing the interest and abilities with Open Source technologies like Asterisk PBX

Support Online Representative

Sun Microsystems

📅 2007 - 2009 📍 Caracas, Venezuela

- Supporting internal sales teams achieving their quotes by configuring their offers (NAS, SAN and SUN Storage Libraries) with whats needed for the solution to work.
- Helped building and main responsible in the region to maintain an in-house ticketing system server running in Oracle Solaris to keep track of tickets from LATAM region
- Assigned as a tutor for new members in Brazil
- Traveled onsite to coach new members in local language (Portuguese)

MORE ABOUT ME

Personal Website

🌐 <http://www.danntel.net>

Opensource Communications project
(FreeSWITCH Containers with OpenSIPS and ESL for load balancing)

Python scripts for log parsing in the Applications
Teams UC Cisco

Code: Python, Ansible, Docker Containers

Cisco Collaboration Advanced troubleshooting
and Design

OpenSource Collaboration (SIP Proxy and SBCs)

Expert and huge fan

IPAM Servers Experience

Free stuff: Technical Training, reading history of
world, and soccer